

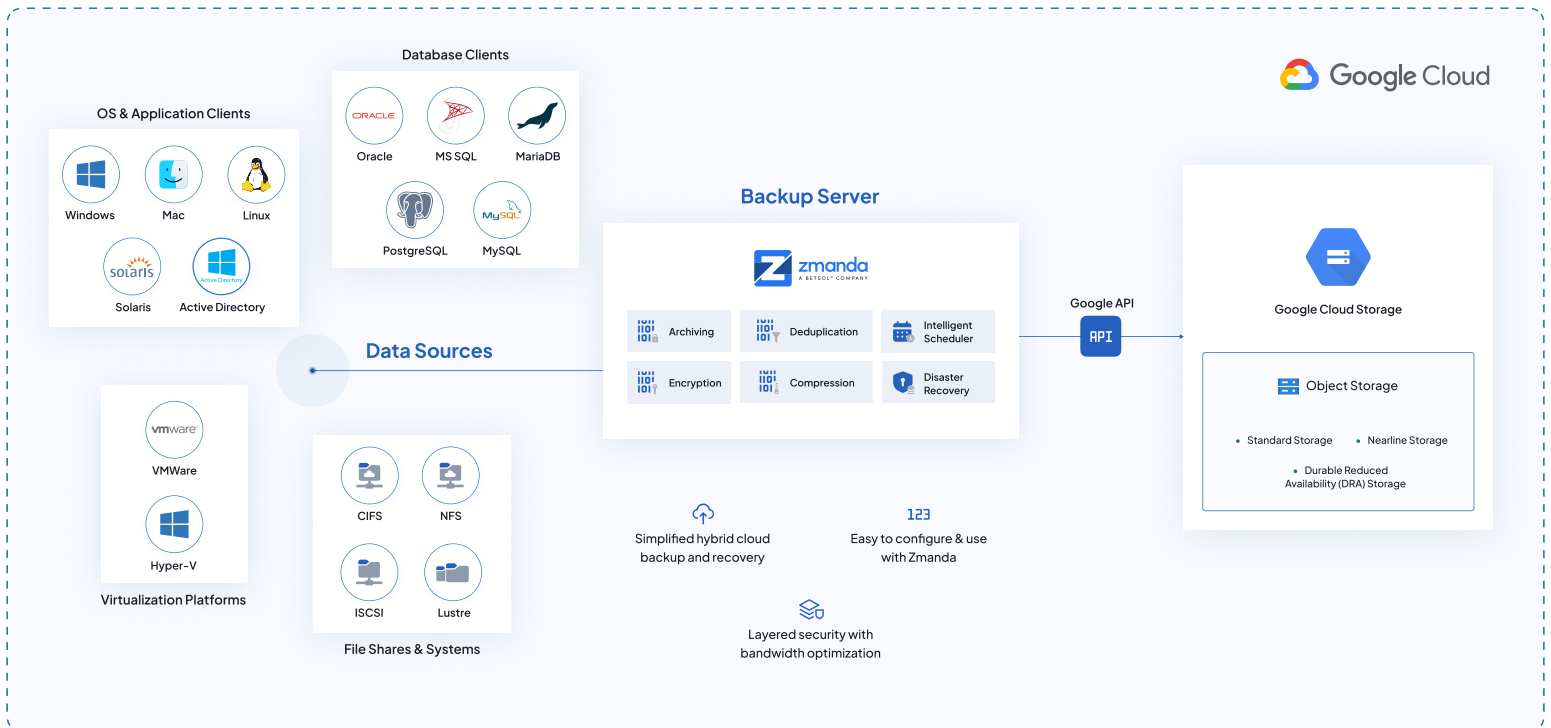
Zmanda Enterprise Backup & Recovery for Google Government Customers

Empowering Government Organizations with Secure and Cost-Effective Data Protection

- 50% lower total cost of ownership (TCO) than the competition.
- #1 open-source enterprise backup & recovery solution.
- Tight integration with Google to address unique requirements of government organizations.
- US-owned with strong domestic customer presence.
- Since 2005 with 1M+ servers protected.
- 24*7 support and professional services with NPS 2x higher than the industry average.

Google Integrations and Capabilities

- Simplified hybrid cloud backup and recovery with 3-2-1-1 capabilities.
- Layered security with bandwidth optimization.
- Cost-effective with a pay as you go subscription.
- Data stored in SAS 70 Type II Certified Data Center.
- Easy to configure & use with Zmanda.

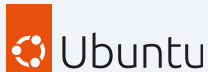


Advantages and Cost Savings

- **Full-featured & comprehensive:** backup workloads across hybrid-cloud data centers to local disk, tape, and all major cloud providers.
- **Pricing model:** Zmanda's per-workload pricing model offers 50% cost savings compared to traditional metered models, making it an affordable choice for government agencies.
- **Ransomware protection:** integrated support for immutable storage, air gap, and disaster recovery.
- **Secure:** encryption at rest and in transit, support for bring-your-own-keys (BYOK), LDAP, SSO, and RBAC.
- **Highly performant:** proven at petabyte scale. Support for cluster architecture, centralized management, and qualified at 400 parallel backups per instance with 15GB/s throughput.

Government Focus

- **Broad government adoption:** Zmanda is the preferred solution for safeguarding critical data assets in defense, local, state, and federal organizations.
- **Open source:** packaged in all major Enterprise Linux distributions, aligning with the adoption of Linux and open-source software in government organizations.
- **No proprietary formats:** Zmanda utilizes standard and open formats, allowing government agencies to easily access and restore their data without any vendor lock-in.
- **Easy to acquire:** Zmanda is part of the SYNnex GSA Schedule and is provided by government-focused resellers.



Get Started With a Free Trial

Zmanda and Google form a powerful partnership that caters to the specific needs of government organizations. By combining Zmanda's advanced backup and recovery solutions with Google's robust cloud infrastructure, government organizations can benefit from resilient and secure data protection.

Contact Zmanda now for robust Google-powered data protection for government agencies.

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